



## Not-for-Profit Hospital Corporation (NFPHC) – HWO

c/k/a United Medical Center

David Small, Chief Executive Officer (Interim)

1310 Southern Avenue, SE

Washington, DC 20032

(202) 574-6000

<http://united-medicalcenter.com/>

### Central Purpose

- Per the NFPHC Establishment Act, the Hospital was established with the following primary purposes: (1) Receive the land, improvements on the land, equipment, and other assets of the United Medical Center; (2) Operate and take all actions to ensure the continued operation of the hospital; and (3) Sell or otherwise transfer all or part of the hospital and site, if a qualified buyer is identified.
- The Hospital is the only acute care hospital east of the Anacostia River, serving our neighbors in Wards 7, 8, and surrounding Prince Georges County.
- Mission: United Medical Center is dedicated to the health and well-being of individuals and communities entrusted to our care.
- Vision: United Medical Center will be an efficient, high value, patient-focused provider of high quality healthcare to improve the lives of District residents. We will employ innovative approaches that yield excellent experiences and will empower healthcare professionals as they work to care for our patients. We will pursue this vision through collaboration with other providers and as part of a larger District based delivery system.

### Key Facts

- The Hospital is comprised of a 234-bed acute care hospital, a 120-bed skilled nursing facility, and medical office building. The property is legally defined in the NFPHC Act.
- In order to ensure the residents of Wards 7 and 8 had access to healthcare, in June 2010, the government created the Not-for-Profit Hospital Corporation as an instrumentality of the District government. On July 9, 2010, the District government foreclosed upon certain assets of the prior private owner of the facility (not the liabilities), and transferred those assets to the NFPHC's jurisdiction and control by Mayor's Order. The NFPHC is not a successor-in-interest or mere continuation of the prior for-profit owner.

- As part of the District government, we are subject to many of the same local and federal restrictions (i.e. Home Rule Act; Anti-Deficiency Acts; authority of the OCFO over Hospital funds), but as an instrumentality, we do have some degree of independence from certain acts (i.e. PPRA (thought under HRA, we are subject to Council approval of contracts over \$1M in a 12month period, and multiyear contracts); CMPA).
- In 2012, Mayor Gray contracted with Huron Consulting and sought to stabilize UMC and prepare it for eventual divestiture from the District government; provided the Anacostia community would continue to have access to quality healthcare.
- After a community needs assessment in which Huron spoke to many internal and external stakeholders, Huron developed a Strategic Plan. The UMC Board of Directors approved this plan in July 2013, and since then, the Hospital has been implementing this plan. (For the latest update, please see October 1, 2014 Huron Report to Council, and October 23, 2014 UMC Board Meeting Book (on UMC's website).
- The legal name of this entity is "Not-for-Profit Hospital Corporation," but it is also commonly known as "United Medical Center." Despite the name, the NFPHC is not a private 501(c)(3), but we are tax-exempt by virtue of being an entity within the District government.

### Goals/Performance Measures

- UMC's goals are outlined in the July 2013 Board approved Strategic Plan:
  - Align with a partner(s) and position UMC to thrive under healthcare reform
  - Achieve financial stability
  - Recruit, deploy and retain talented and enthusiastic personnel focused on providing excellent patient experiences
  - Achieve superior quality and patient safety outcomes

- Contribute to overall health within the communities that UMC serves

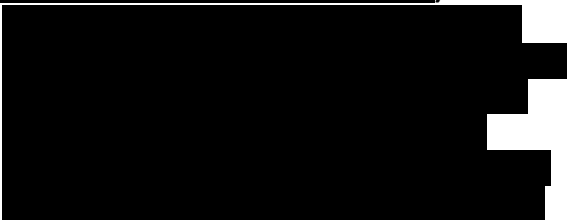
**Programs/Services**

- Cancer Screening
- Cardiology
- Diabetes
- Emergency Medicine
- Family Practice
- Geriatric Assessment
- Infectious Disease
- Internal Medicine
- Neonatal Intensive Care
- Neurology
- Obstetrics-Gynecology
- Oncology Unit
- Ophthalmology
- Pathology
- Psychiatric Services for Adults
- Radiology
- Rehabilitation Unit and Services
- Renal Dialysis
- Surgery
- Wound Care



- Finally as the UMC Board of Directors has discussed with the Mayor's office, excellent progress has been made and continues with the assistance of Huron Consulting and interim management, and it remains very important that the momentum arrived at, along with continuity of that direction, be considered in terms of maintaining some on-going presence (particularly through any transition to a new owner/operator) by Huron at UMC.
- Strategic Plan implementation
- Strategic Partnership
- Ebola Readiness
- Patient Experience (customer service)
- Volume growth
- Reduction of expenses
- Service expansion
- Physician recruitment
- Meaningful Use Attestation
- Electronic Health Records
- Collective Bargaining negotiations
- Facility Enhancements
- Joint Commission Readiness
- Ambulatory Care Centers
- Mobile Health Clinics

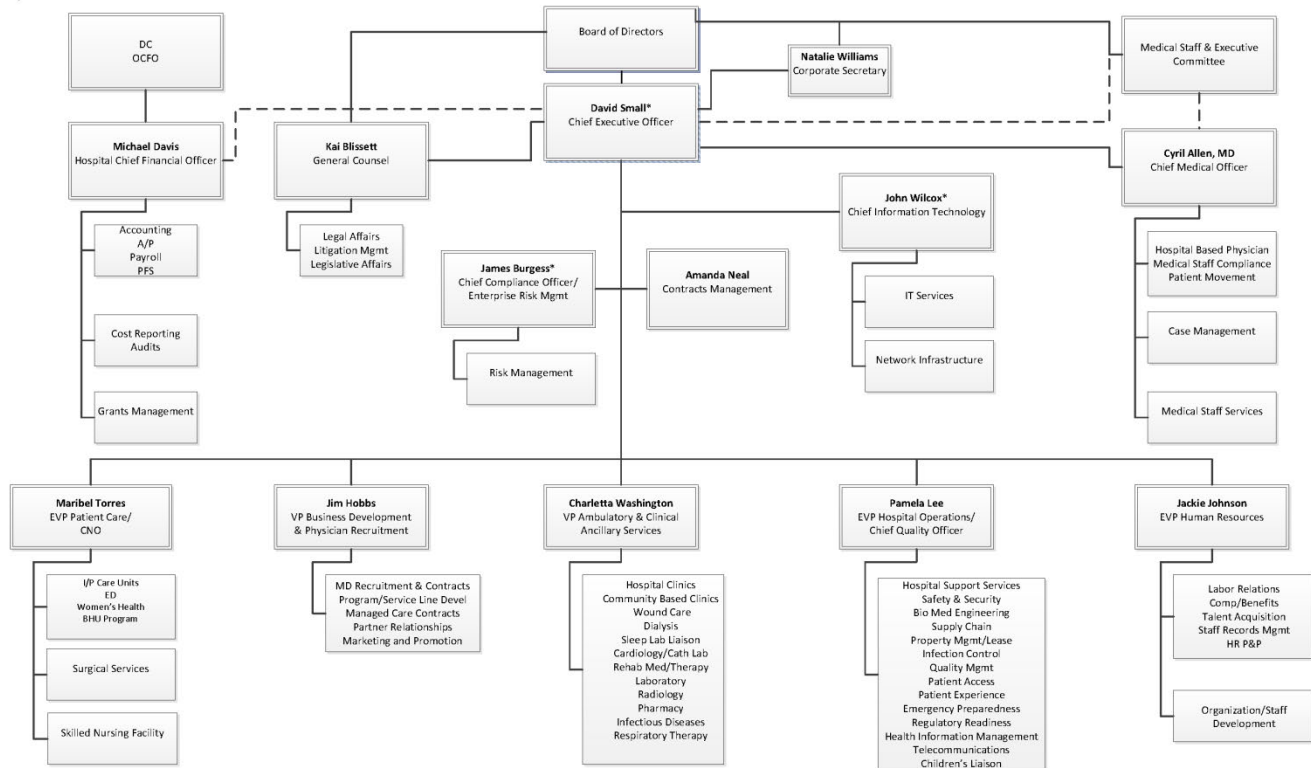
**First Quarter CY2015 Hot Button Issue(s)**

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### Organization Chart



Not-for-Profit Hospital Corporation/UMC Organizational Chart



\* Interim

**Boards and Commissions relevant to the agency (if any)**

Board Name	Name of Chairperson	No. of Members
Not-for-Profit Hospital Corporation Board of Directors	C. Matthew Hudson, Jr.	13

**Budget FY2015**

Total Budget	\$ 112,000,000.00
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**No. of Employees**

Current No. of FTEs	998
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**Union Representation**

Union(s)	Union Representative	No. of Members
Service Employees International Union (SEIU)	[REDACTED]	408
District of Columbia Nurses Association (DCNA)	[REDACTED]	255
International Union of Operating Engineers (IUOE)	[REDACTED]	25
United Federation of Special Police and Security Officers, Inc. (UFSO)	[REDACTED]	21

**Facility Location(s)**

Facility Name / ID	Address	Zip Code	Ward	Main Phone No.
United Medical Center (acute care hospital)	1310 Southern Ave, SE	20032	8	(202) 574-6000
United Medical Nursing Center	1310 Southern Ave, SE	20032	8	(202) 574-6000
UMC Medical Office Building	1328 Southern Ave, SE	20032	8	(202) 574-6000
Ambulatory Care Centers	TBD	TBD	TBD	TBD

**Key Projects/Initiatives**

Project/Initiative Name	Brief Description	Delivery Date
Strategic Plan Implementation	Continue to implement the July 2013 Board approved Strategic Plan, including finding a strategic partner	ongoing
Ebola Readiness	Continue to prepare and protect the hospital, staff and patients based on federal and local government guidance	ongoing
Improve Patient Experience	Continue to improve the patient experience in the hospital (customer service)	ongoing
Clinical service expansion	Continue to expand clinical services available at the hospital	ongoing
Physician recruitment	Continue to recruit and retain highly qualified physicians committed to serving the hospital's community	ongoing
Electronic Health Records	Finalize the hospital's conversation to EHR as required by the PPA	ongoing
Meaningful Use	Achieved Stage 1, working toward Stage 2	ongoing
Joint Commission readiness	Continue to prepare for Joint Commission survey	ongoing

Increase volume/reduce expenses	Continue to grow the hospital's business while effectively managing costs	ongoing
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**Capital Program(s)**

Project Name	Budget ID	Funding Source	Project Budget	Current Balance	Delivery Date
Facility enhancements	N/A	TBD	TBD	TBD	TBD
Ambulatory Care Centers (Wards 7 and 8)	N/A	TBD	TBD	TBD	TBD
Mobile Health Clinics	N/A	TBD	TBD	TBD	TBD

**Important/Significant Dates**

Event	Brief Description	Delivery Date
UMC Job Fair	Hospital hosted Community Job Fair	October – 2014
Oncology Center Opening	Event to Mark the Grand Opening of the New Oncology Center	November – 2014
UMC-Pride Campaign / Appreciation Day	A Day to Celebrate UMC and Honor the work of its Staff	November – 2014
Board Meeting	A Meeting of the Board of Directors of the NFPHC	November-2014
Board – Community Meetings	Statutorily required annual community meeting of the Board of Directors of the NFPHC	November - 2014
UMC HIV Testing Day	Hospital hosted Community HIV Testing and Education	December – 2014
Board Meeting	A Meeting of the Board of Directors of the NFPHC	January – 2015
Board Meeting	A Meeting of the Board of Directors of the NFPHC	February – 2015
Board Meeting	A Meeting of the Board of Directors of the NFPHC	March – 2015

**Key Contracts**

Project Name	Vendor Name	Annual NTE Amount	Contract Term
Orthopedic Services	American International Orthopedic Association LLC	\$794,904.00	Mar 2014 to Feb 2015
Legal Services	Bonner Kiernan	\$463,500.00	Jan 2014 to Jan 2015
Legal Services	Bradley Arant Boult Cummings, LLP	\$540,000.00	Feb 2014 to Feb 2015
Employee Medical Benefits	CareFirst	\$2,119,191.00	12/31/2014 (2014 Benefits)
Software Licensing and Maintenance (Meditech)	Centennial Computer Corporation	\$932,987.00	Dec 2013 to Dec 2014

<b>Project Name</b>	<b>Vendor Name</b>	<b>Annual NTE Amount</b>	<b>Contract Term</b>
Pediatric and Neonatology Clinical and Administrative Services	Corder's Children's Medical Center	\$509,040.00	Mar 2014 to Feb 2015
Environmental Services and Management for the Hospital	Crothall EVS	\$445,905.00	May 2014 to May 2015
Facilities Services and Management for the Hospital	Crothall Facilities	\$563,689.00	May 2014 to May 2015
Anesthesiology Services	Emcare, Inc.	\$988,167.00	Aug 2014 to Aug 2015
Linen and Laundry Services	FDR Services Corp.	\$554,000.00	May 2014 to May 2015
Meditech Expert Staffing Services	Health Services Management Inc.	\$1,200,000.00	Jul 2014 to Jul 2015
Professional Liability Insurance	Hiscox, Inc.	\$1,606,500.00	Nov 2013 to Nov 2014
Software License	Huron	\$900,001.00	Jul 2014 to Jul 2015
Temporary Staffing Agency: Nursing	Innovative Staffing Solutions	\$300,000.00	Oct 2014 to Oct 2015
Meditech Software	Meditech Inc.	\$960,000.00	May 2014 to Apr 2015
Employee Dental Insurance	MetLife	\$191,000.00	Jan 2014 to Dec 2014
Food, Nutrition and Dining Services for Patients, Residents and Hospital Cafeteria	Morrison Management Specialists, Inc.	\$2,295,152.00	Aug 2014 to Jul 2015
Employee Workers Compensation Insurance	National Union Fire Insurance Co.	\$1,036,070.00	Jul 2014 to Jul 2015
IT-Cloud Hosting for Meditech Servers	Park Place International LLC	\$397,600.00	Apr 2014 to Apr 2015
Critical Care Services - Intensivists	Premium Critical Care Services	\$975,000.00	Jan 2014 to Jan 2015
Radiology Services	Progressive Radiology	\$1,364,900.00	Jul 2014 to Jul 2015
Management & Staffing of Behavioral Health Program	Psychiatric Institute of Washington	\$1,786,936.00	Aug 2014 to Aug 2015

Project Name	Vendor Name	Annual NTE Amount	Contract Term
Employee Life and Disability Insurance	Sunlife	\$25,091	Jan 2014 to Dec 2014
Employee Voluntary Insurance Benefits	Trustmark	\$0.00	Jan 2014 to Dec 2014
Inpatient Hospitalist Services	United Hospitalists Medical Service	\$975,000.00	Jan 2014 to Jan 2015
Employee Vision Benefits	Vision Benefits of America	\$30,000.00	Jan 2014 to Dec 2014

**Key Agreement(s) / Memorandum(s) of Understanding**

Project Name	Brief Description	Agreement Term
MOU with Office of Contracts and Procurement	Surplus Supply Sales	Oct 2014 to Sep 2015
MOU with Office of the Chief Technology Officer/DC NET	Broadband Services	Oct 2014 to Sep 2015
MOU with Fire and Emergency Medical Services Department	Medical Dispense Cabinet Space Donation	Oct 2014 to Sep 2015
MOU with Office of Labor Relations and Collective Bargaining	Collective Bargaining and Labor Relations Services	Oct 2014 to Sep 2015

**Grant(s) Awarded (or Pending Award) to Agency**

Grant Name	Name of Grantor	Total Grant Amount	Current Grant Balance	Grant Expiration
HIV Testing	DC-DOH, HASTA	\$610,000.00	\$610,000.00	Feb 2016
P-Diffusion of Ambulatory Services	DC-DOH	\$147,000.00	\$147,000.00	Not yet awarded
P-Diabetic Management	DC-DOH	\$495,000.00	\$495,000.00	Not yet awarded
P-HIV/HCV	Gilead	\$TBD	\$TBD	Not yet awarded
P-HIV/HCV	DC-DOH	\$TBD	\$TBD	Not yet awarded
P-HCV Support	NIH	\$TBD – In-kind	\$TBD	Not yet awarded

**Active Litigation(s)**

Project Name	Brief Description
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

**Consent Decree(s)**

Project Name	Brief Description	Agreement Term
N/A		